

A busy period

Welcome to the summer edition of our quarterly industry newsletter.

It has been a significant few months in the development of Alt HAN Co. Our initial services have gone live, the first energy suppliers have signed up to our contract, and a number more are on the cusp of doing so, hopefully the first of many over the remainder of 2020.

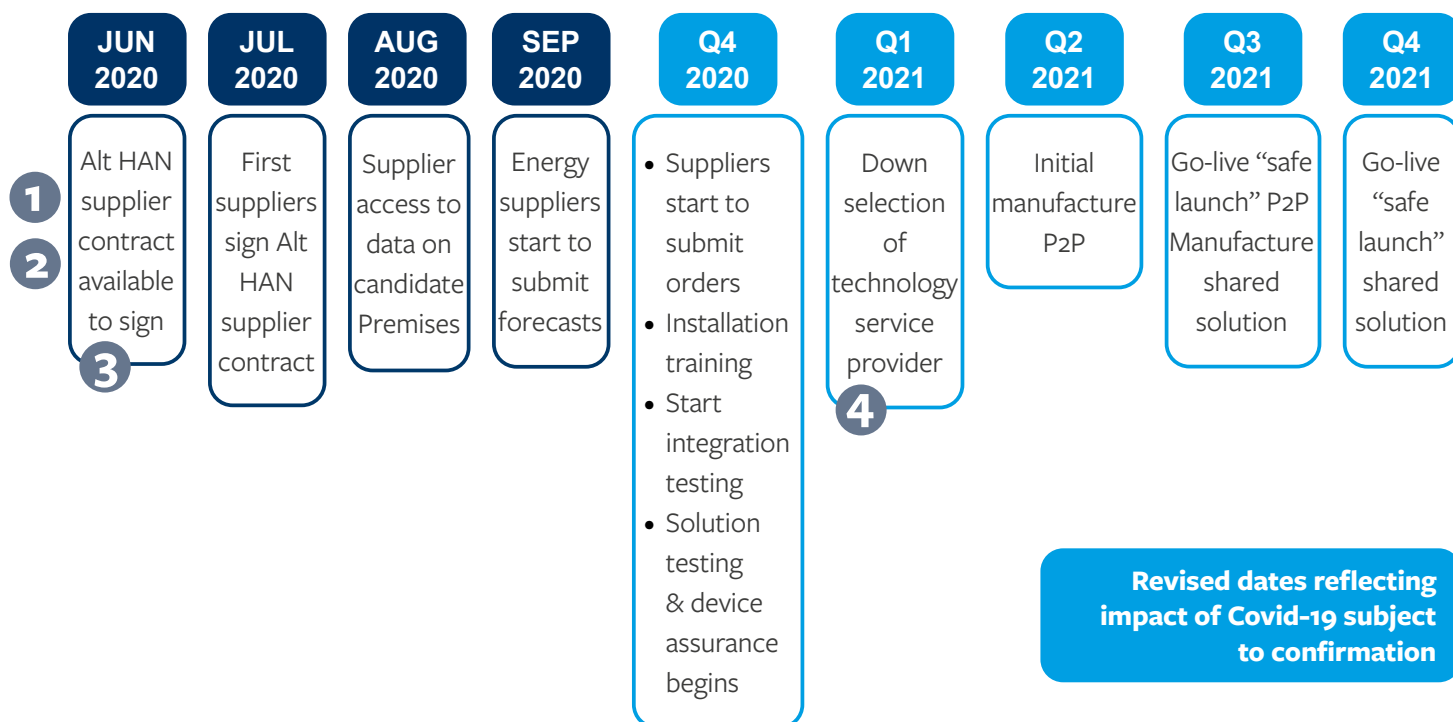
Shortly any suppliers who have acceded to the contract and onboarded with our operational services provider Capgemini will gain visibility of the inventory, or candidate list, of premises and buildings likely to need an Alt HAN solution. We are working tirelessly with Capgemini to provide energy suppliers with an inventory which enables them to begin planning their demand for Alt HAN equipment. To achieve this we are currently undertaking extra quality assurance processes on the data to ensure suppliers are presented with an optimized version of the inventory which we anticipate will be validated and approved ready for release toward the end of August. Participating suppliers will then be asked to provide initial forecasts and orders during Q3 to help facilitate a more detailed understanding of supplier requirements and to shape the wider technology demand of the Alt HAN solutions.



Paul Cooper
Managing Director

I am also pleased to report that we have successfully recruited Nick Cox as Head of Transformation, and you can read his introduction below. Our next newsletter in the autumn will feature our new Commercial and Customer Operations Directors. I look forward to continuing to work with all our stakeholders towards our goal of delivering a solution for the 1m-plus GB properties currently unable to access smart meters.

“At a glance” timeline to Alt HAN services & progress highlights



Revised dates reflecting impact of Covid-19 subject to confirmation

Activity highlights in the last quarter:

1 Product Design - Complete

We funded the development of Alt HAN equipment because there was nothing appropriate available “off-the-shelf”.

We contracted two companies, Siemens and Landis & Gyr, to compete to develop the best technology solution and both have now completed their designs.

2 Market Sizing - Complete

Premises that will need Alt HAN equipment are not easily identifiable. As an industry we do not have complete, centralised data on key items like meter location. With our operational services partner, Capgemini, we have developed an inventory of building and premises classifications to serve this purpose.

3 Interim Supplier Services

We are helping energy suppliers be ready for when our services begin to go live. The first service is file-sharing of the emerging data on whether a premise is predicted to need our solutions (the “Alt HAN inventory”). In recent months we have:

- o issued the first version of the Alt HAN Co supplier contract at the start of June, with two energy supplier groups acceding already and more in the near pipeline
- o continued to refine the inventory, with extra quality assurance on the data to ensure suppliers receive an optimized inventory due to be available in August
- o continued planning for acceded suppliers to supply initial forecasts in September.

4 Technology Proving

We funded the development of Alt HAN equipment because there is nothing appropriate “off-the-shelf”, and have contracted both Siemens and Landis & Gyr to compete to develop the best technology solution. Our top priority for 2020 is to prove their technology solutions, and test the associated end-to-end operational processes. In recent months we have:

- o worked with our potential technology suppliers to mitigate the impact of Covid-19 on our ability to test both technology solutions
- o continued to develop the technology services vendor offer update
- o continued preparations for the technology service vendor down select.



Introducing Nick Cox, Head of Transformation

It's been an interesting year for all of us, and starting at Alt HAN Co without physically meeting anyone has been a first for me, but a month has passed and I feel part of the team, demonstrating we can adapt to challenging circumstances. My past work has taken me through many journeys, recently working at Arqiva delivering transformation programmes, focusing on new Target Operating Models and how we deliver against the Electronic Communications Code. Another previous opportunity was to deliver a complete new organisation based around a desk phone called 'Hi-Hi', which you may have seen advertised on SKY TV. This was a true start from nothing and build everything role, from designing products, manufacturing, building backend technology capability, creating the entire organisation structure, and then launching the operating model. To see this successfully land over three years of hard work was amazing, and I relate to the Alt HAN challenge as equally as exciting. This isn't the first time I've worked in an organisation supporting an industry-wide initiative; I spent some time with the GSM Association which helps the mobile industry deliver capabilities that no single organisation alone could achieve. During these times I've kept up to speed with methodologies, approaches and qualifications, including Management of Risk, PRINCE2, Managing Successful Programmes, APMP, ITIL4, Scrum Master and GDPR. Passionate about delivery and quality, I launched a website to enable organisations to measure their compliance against frameworks such as PRINCE2, Agile and GDPR, which is recognised by AXELOS, owners of PRINCE2.



Nick Cox
Head of Transformation

It's an exciting time to be delivering change within any industry and to be part of this collaboration of energy suppliers leading significant change in challenging times is something I am really looking forward to.

Upcoming Alt HAN Co Events



- o **Alt HAN Co Board**
28 July, 27 August, 29 September
- o **Alt HAN Co Forum**
16 July, 20 August, 17 September
- o **Delivery Sub-Group (DSG)**
30 July, 26 August, 24 September
- o **Finance Sub-Group (FSG)**
5 August, 9 September
- o **Health and Safety Advisory Board (HSAB)**
23 July, 25 August, 22 September
- o **Testing Sub Group (TSG)**
22 July, 12 August, 9 September
- o **Supplier Contract Governance and Regulatory Sub-Group (SCGR)**
6 August, 3 September
- o **Operational Sub-Group (OSG)**
29 July, 12 August, 2 September, 30 September

Want to understand more, or get more involved?

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